



Dear Friends & Neighbors,

As we begin the 2018 membership drive, we thank our loyal contributors and look forward to welcoming new members to our organization. Elverson-Honey Brook Area EMS serves the areas of Southern Berks, Northwestern Chester and Eastern Lancaster Counties. We cover a response area of approximately 225 square miles and respond to over 2,500 emergency calls per year. Staffed around-the-clock at our stations in Honey Brook & Elverson, the volunteers and career professionals of our organization fulfill the vital need of providing emergency medical services to our community members in their time of need.

Accomplishing this critical community mission also includes you, our fellow neighbor. The challenge of providing exceptional pre-hospital care is becoming more difficult as expenses rise and insurance payments decrease. Funded primarily through billing for service and this membership drive, Elverson-Honey Brook Area EMS continues to monetarily struggle in meeting our commitment to the community. Your membership not only insures you and your family's benefit in the time of a medical emergency, but allows us to continue providing this service to the entire community. Also, any additional donation above the membership fee will be earmarked for the upgrading of our response vehicles, which play a key role in definitive medical care.

Elverson-Honey Brook Area EMS is designated as a 501(c)3 non-profit organization and receives less than 10% of its operating budget from municipal donations. Please see our web site ([ehbems.org](http://ehbems.org)) for additional information, including tax statements and our annual report coming in the Spring of 2018.



# Elverson – Honey Brook Area EMS

PO Box 154 • Elverson, PA 19520



## KEEPING OUR COMMUNITY SAFE IS OUR PRIMARY CONCERN, BUT WE NEED HELP

Dear Business Owner,

This year, Elverson-Honey-Brook Area EMS is premiering a new program that allows you as a business owner to offer your employees an important health care benefit, at a very limited cost to you. If an employee were to have a health emergency while at work, this program will limit their out of pocket expenses for ambulance services that are not covered by their health insurance. As you may know, health insurance covers only a small portion of the bill and the employee is responsible for the remainder.

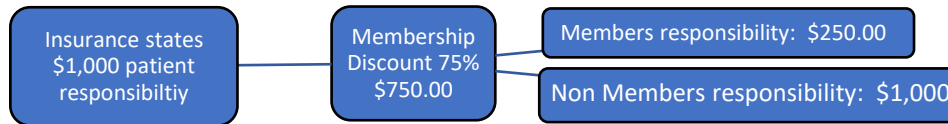
Not only will this program benefit both you and your employees, it will also benefit Elverson-Honey Brook Area EMS by enabling us to continue to provide this much-needed service to the community.

As you may or may not be aware, Emergency Medical Services across the country are facing a fiscal crisis like never seen in the past. This crisis is due to increased costs for staff, equipment and insurance and a decrease in insurance reimbursements, at the same time individuals are faced with higher deductibles and co-payments.

### HOW DO MY EMPLOYEES BENEFIT?

1. Each employee is covered based on the membership you purchase. Coverage begins on the post-marked date and continues in effect until December 31, 2018.
2. All **medically necessary transports** will be covered under this membership as follows: For the first transport, we will accept your employee’s insurance company payment as payment in full and will not bill your employee the patient responsibility portion. For subsequent transports, your employee will receive a 75% discount on the patient responsibility portion, as determined by their insurance company.

This is how the discount works:



3. If your employee does not have health insurance, he or she will still be entitled to a discount of 75% off our usual and customary fee that we typically bill insurance companies.
4. If the health insurance company determines that the transport was **not medically necessary**, by purchasing a membership, your employee will only be charged Medicare’s allowable fee, no matter what insurance the employee has.

Please note that this membership does not apply to worker’s compensation injuries

Return you paid membership and any additional tax deductible donation today. Be sure to keep the membership card that is attached for your business records. Your cancelled check will be your receipt. Please be sure to notate any name or address changes on your membership application.

MEMBERSHIP DEPARTMENT: 610-286-7944 / OPERATIONS & PERSONNEL DEPARTMENT: 610-286-8925

Our organization works very closely with our local fire departments, but we are a separate entity. Please continue to SUPPORT your local fire departments, also.

# IF YOU NEED AN AMBULANCE DIAL:

# 911

### 2018 Business Membership Rates

1 – 25 Employees (\$150.00)  
Covers up to 25 employees

26 – 50 Employees (\$300.00)  
Covers 26 to 50 employees

51 – 75 Employees (\$450.00)  
Covers 51 to 75 employees

Over 75 Employees (\$600.00)  
Covers 75 employees or more

THANK YOU!!!!!!

WEBSITE: [www.ehbems.org](http://www.ehbems.org)

# Elverson-Honey Brook Area Emergency Medical Services

## 2018 AMBULANCE MEMBERSHIP

Membership # \_\_\_\_\_

MUNICIPALITY \_\_\_\_\_

PHONE \_\_\_\_\_

E-MAIL \_\_\_\_\_

MEMBERSHIP: \$ \_\_\_\_\_

DONATION \$ \_\_\_\_\_

TOTAL: \$ \_\_\_\_\_

*Please provide your company name and address below*

**MEMBERSHIP RATES (please circle one):**

1 – 25 Employees: \$150.00

25 – 50 Employees: \$300.00

51 – 75 Employees: \$450.00

Over 75 Employees: \$600.00

*Please make checks payable to Elverson-Honey Brook Area Emergency Medical Services*

Elverson-Honey Brook Area  
Emergency Medical Services

PO Box 154

Elverson, PA 19520

2018 MEMBERSHIP CARD

CALL 911 FOR EMERGENCIES

MEMBERSHIP QUESTIONS

(610) 286-7944

CHECK # \_\_\_\_\_

DATE: \_\_\_\_\_

CARD EXPIRED 12/31/18

Please retain this portion

for your records